How is the price of Carlson maintenance calculated?

July 9, 2015

Updated 9/1/2019: <u>Carlson announced</u> that they are increasing prices for maintenance renewals as of 9/1/2019 – <u>you can view</u> this as a <u>PDF here</u>.

If it is renewed prior to expiration, the price will remain the same - 10% of the retail price of the software.

However, if Maintenance is not renewed prior to expiration, a 1-year Maintenance Plan costs 20% of software list price and increases by 10% per year after the expiration date.

But, regardless of how many years you've fallen behind, Carlson will never charge more than 50% of the current retail price of the software in order to bring your license up to the current version.

If it is renewed prior to expiration, maintenance costs 10% of the retail price of the software. If Maintenance is not renewed prior to expiration, a 1-year Maintenance Plan costs

15% of software list price and increases by 5% per year after the expiration date.

If your license is not currently on maintenance, you can pay the maintenance fee plus an expiration fee which will both upgrade you to the current version of the program AND include any upgrades that are released within the maintenance year.

Carlson's policy on Software Maintenance <u>can be viewed by</u> <u>clicking here</u>.

Maintenance Status	Annual Maintenance (Percentage of Retail)	Expiration Fee (Percentage of Retail)	Total Fee (Percentage of Retail)
Current	10%	0	10%
1 year behind	10%	10%	15%
2 years behind	10%	20%	20%
3 years behind	10%	30%	25%
4 or more years behind	10%	40%	50%

Program	Retail Price of Standalone	Annual Maintenance for Standalone	Retail Price of Network	Annual Maintenance for Network
Select Suite Pick 6	\$ 4,750	\$ 475	\$ 5,225	\$ 522.50
Select Suite Pick 5	\$ 4,350	\$ 435	\$ 4,785	\$ 478.50
Select Suite Pick 4	\$ 3,950	\$ 395	\$ 4,345	\$ 434.50
Select Suite Pick 3	\$ 3,550	\$ 355	\$ 3,905	\$ 390.50
Select Suite Pick 2	\$ 2,750	\$ 275	\$ 3,025	\$ 302.50
Civil Suite	\$ 3,950	\$ 395	\$ 4,345	\$ 434.50
Survey	\$ 1,950	\$ 195	\$ 2,145	\$ 214.50
Civil	\$ 1,750	\$ 175	\$ 1,925	\$ 192.50
Hydrology	\$ 1,250	\$ 125	\$ 1,375	\$ 137.50
GIS	\$ 1,095	\$ 109.50	\$ 1,205	\$ 120.50
Takeoff Suite	\$ 7,500	\$ 750	\$ 8,250	\$ 825.00

Program	Retail Price of Standalone	Annual Maintenance for Standalone	Retail Price of Network	Annual Maintenance for Network
Construction	\$ 3,750	\$ 375	\$ 4,125	\$ 412.50
CADNet	\$ 1,595	\$ 159.50	\$ 1,755	\$ 175.45
Trench	\$ 1,595	\$ 159.50	\$ 1,755	\$ 175.50
GeoTech	\$ 1,595	\$ 159.50	\$ 1,755	\$ 175.50

Program	# of Years Expired	Retail Price	Total Fee (Percentage of Retail)	Total Fee to Upgrade and/or Renew Maintenance for 1 Year
Survey	0 maintenance is current	\$ 1,850	10%	\$ 185.00

Program	# of Years Expired	Retail Price	Total Fee (Percentage of Retail)	Total Fee to Upgrade and/or Renew Maintenance for 1 Year
Survey	Less than 1 maintenance has expired	\$ 1,850	20%	\$ 370.00
Networked Survey	Less than 1 maintenance has expired	\$ 2,035	20%	\$ 407.00
Civil Suite or Select Suite Pick 4	0 maintenance is current	\$ 3,950	10%	\$ 395.00
Civil Suite or Select Suite Pick 4	Less than 1 maintenance has expired	\$ 3,950	20%	\$ 790.00

Program	# of Years Expired	Retail Price	Total Fee (Percentage of Retail)	Total Fee to Upgrade and/or Renew Maintenance for 1 Year
Networked Civil Suite or Select Suite Pick 4	Less than 1 maintenance has expired	\$ 4,345	20%	\$ 869.00

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